

Message Text

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PAGE 01 STATE 003024

61

ORIGIN COME-00

INFO OCT-01 NEA-09 ISO-00 EB-07 RSC-01 /018 R

66607

DRAFTED BY: COM/BIC: DCSTOW

APPROVED BY: EB/OCA/REP: JBRABENS

COM/BIC: DOGORDON

COM/BIC:ABOUDREAU

COM/BIC/OED/OBOD:RECOHEN

STATE/NEA/EGY:GBROWN (PHONE)

----- 084220

R 072121Z JAN 75

FM SECSTATE WASHDC

TO AMEMBASSY CAIRO

UNCLAS STATE 003024

E.O. 11652: N/A

TAGS: BEXP, EG

SUBJECT: FOREIGN INVESTMENT OPPORTUNITY: ANCHOR HOCKING CORP-
CONSUMER GLASSWARE FACTORY

REF: MR. MERRICK'S LETTER TO MR. GRAYE, 12/6/74; MR. GRAYE'S
LETTERS TO MR. MERRICK, 12/11/74 AND 12/27/74.

1. AS NOTED IN THE REFERENCED 12-11 AND 12-27 LETTERS FROM
ALEX GRAYE, ANCHOR HOCKING'S (A-H) REGIONAL SALES MGR., A. H.
DISCUSSED ITS INVESTMENT IDEAS AND JAN 19, 1975 CAIRO VISIT
WITH MR. EL-NAHAL, ECONOMIC MINISTER OF EGYPT'S EMBASSY IN WASHING-
TON. A. H. REQUESTED EL-NAHAL TO COORDINATE WITH MR. MERRICK'S
EFFORTS TO ALERT APPROPRIATE GOE OFFICIALS TO EXPECT VISITS
FROM GRAYE AND JACK VOSS, VICE PRESIDENT OF A.H. INTERNATIONAL.

2. A.H. HAS NOT HEARD FROM EL-NAHAL. INFORMED BY HIS OFFICE
THAT HE IS NOW IN EGYPT, SCHEDULED TO RETURN TO WASHINGTON
JANUARY 15.

3. A.H. WOULD APPRECIATE LEARNING IF EL-NAHAL HAS TALKED TO
MERRICK TO COORDINATE PROPOSED CONTACTS DURING THE VISIT OF GRAYE
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AND VOSS SO THAT THEIR MEETINGS CAN BE MOST EFFECTIVELY ARRANGED

AND DUPLICATION OF EFFORT AVOIDED. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 07 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975STATE003024
Document Source: CORE
Document Unique ID: 00
Drafter: COM/BIC: DCSTOW
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750006-1056
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750172/aaaadclg.tel
Line Count: 62
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 12/6/74
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 10 MAR 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10 MAR 2003 by RicharJA>; APPROVED <12 FEB 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: FOREIGN INVESTMENT OPPORTUNITY: ANCHOR HOCKING CORP- CONSUMER GLASSWARE FACTORY
TAGS: BEXP, EG
To: CAIRO
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006